

ENERGY MARKET AUTHORITY

# **REVIEW OF VESTING CONTRACT FINANCIAL PARAMETERS**

for the period of 1 January 2021 to 31 December 2022



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Submitted to:

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# **EXECUTIVE SUMMARY**

As part of the Energy Market Authority's review of financial parameters for setting the Vesting Contract price for the period 1<sup>st</sup> January 2021 to 31<sup>st</sup> December 2022, WSP Consultancy Pte Ltd has engaged KPMG Services Pte Ltd as a financial advisor to assist EMA in their determination of the financial parameters.

KPMG's scope of work as the financial advisor includes the review of the following financial parameters that are necessary to arrive at the weighted average cost of capital (WACC):

- Risk-free rate;
- Debt premium;
- Cost of debt;
- Market risk premium;
- Equity beta;
- Cost of equity; and
- Proportion of debt to assets (or gearing).

As part of our review of the above parameters, we have also updated other parameters, such as relevant exchange rates and the MAS Core Inflation Index as and when necessary.

The draft post-tax nominal WACC, calculated following review of the above parameters, is 7.36%.

# vsp

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# **ABBREVIATIONS & ACRONYMS**

| CPI  | Consumer Price Index                     |
|------|------------------------------------------|
| EMA  | Energy Market Authority                  |
| EUR  | Currency of Eurozone                     |
| LRMC | Long Run Marginal Cost                   |
| MAS  | Monetary Authority of Singapore          |
| MRP  | Market Risk Premium                      |
| NEMS | National Electricity Market of Singapore |
| SGD  | Currency of Singapore                    |
| SRMC | Short Run Marginal Cost                  |
| USD  | Currency of USA                          |
| WACC | Weighted Average Cost of Capital         |
| YoY  | Year on year                             |

## **1** INTRODUCTION

#### 1.1 TERMS OF REFERENCE

The Energy Market of Authority (EMA) of Singapore introduced Vesting Contracts in January 2004 as a tool to mitigate the exercise of market power by commercial generation companies (Gencos) in the National Electricity Market of Singapore (NEMS). To achieve this, Gencos are required under their Vesting Contracts to sell a specified amount of electricity at a set price, thus removing an incentive for generation capacity to be withheld from the NEMS. The set price is estimated as the marginal Long Run Marginal Cost (LRMC) of a theoretical new power generation entrant to the Singapore market that utilises the most economic generation technology in operation that contributes to more than 25% of total demand.

This Draft Report presents KPMG's analysis and recommendations for the financial parameters and is aligned to EMA's procedures for calculating the components of the vesting contracts, as well as past practices adopted for prior reviews of parameters for the Vesting Contracts.

A summary of the financial parameters is presented in Table 1.1 below. For this Draft Report, these figures have been calculated with a Base Month of March 2020.

| Financial Parameter   | Unit    | 2021-2022  | Report Reference |
|-----------------------|---------|------------|------------------|
| Base Month            | Month   | March 2020 | 2.1              |
| Exchange Rate         | USD/SGD | 1.39       | 2.2              |
|                       | EUR/SGD | 1.53       | 2.2              |
|                       | EUR/USD | 1.10       | 2.2              |
| Corporate Tax Rate    | %       | 17.00      | 2.3              |
| MAS Core Inflation    | %       | 0.03       | 2.4              |
| Risk-free rate        | %       | 1.89       | 2.5              |
| Debt premium          | %       | 1.80       | 2.6              |
| Market Risk Premium   | %       | 6.70       | 2.7              |
| Equity beta           | Number  | 1.14       | 2.9              |
| Gearing               | %       | 33.54      | 2.10             |
| Post-tax nominal WACC | %       | 7.36       | 2.11             |

#### Table 1.1 Summary of Financial Parameters

# 2 DETERMINATION OF FINANCIAL PARAMETERS

#### 2.1 BASE MONTH

A three-month averaging period has been adopted for the estimation of financial parameters in order to adjust for potential volatility that may occur in the financial markets. This is consistent with *EMA's procedures for calculating the components of the vesting contracts.* For this Draft Report, the Base Month is March 2020, thus data will be considered between 1 January 2020 and 31 March 2020.

The choice of Base Month influences the following financial parameters:

- Exchange rate;
- MAS Core Inflation;
- Risk-free rate; and
- Debt premium.

The COVID-19 global pandemic has introduced further volatility to the market during the averaging period. EMA has requested that KPMG consider two additional scenarios for this Draft Report for the financial parameters that form the cost of debt (i.e. the risk-free rate and debt premium only).

Two additional three-month time periods, between 1 December 2019 to 28 February 2020 (Alternative 1), and 1 October 2019 to 31 December 2019 (Alternative 2) were considered (Timing Scenarios). These dates were selected to analyse potential volatility while also keeping the timing of the financial data relatively consistent with the remaining parameters.

#### 2.2 EXCHANGE RATES

Exchange rates used in the calculation of Vesting Contract components have been sourced from Bloomberg. The exchange rates are the average of the bid and ask rates for the three-month averaging period up-to and including the Base Month.

The calculated exchange rates are as follows:

- USD/SGD: 1.3854
- EUR/SGD: 1.5277
- EUR/USD: 1.1032

Daily exchange rate data can be found in Appendix A - Exchange Rates.

#### 2.3 CORPORATE TAX RATE

The current Corporate Tax Rate for Singapore is **17.00%**, as noted by the Inland Revenue Authority of Singapore<sup>1</sup>.

#### 2.4 MAS CORE INFLATION INDEX

The Monetary Authority of Singapore (MAS) Core Inflation Index is utilised in the computation of the post-tax real WACC. In line with *EMA's procedures for calculating the components of the vesting contracts,* a three-month average of MAS Core Inflation monthly index data has been calculated with March as the Base Month. The results are presented in Table 2.1 below.

<sup>&</sup>lt;sup>1</sup> Corporate Tax Rates, Inland Revenue Authority of Singapore, <u>https://www.iras.gov.sg/irashome/Businesses/Companies/Learning-the-basics-of-Corporate-Income-Tax/Overview-of-Corporate-Income-Tax/</u>.

| Period        | MAS Core Inflation Index value | Year-on-year growth (%) |  |  |
|---------------|--------------------------------|-------------------------|--|--|
| January 2020  | 100.276                        | 0.32%                   |  |  |
| February 2020 | 100.142                        | - 0.07%                 |  |  |
| March 2020    | 99.865                         | - 0.16%                 |  |  |
| Three-mo      | 0.03%                          |                         |  |  |

Table 2.1 MAS Core Inflation for averaging period

Source: Monetary Authority of Singapore, http://www.mas.gov.sg/statistics/other-statistics.aspx

The average inflation figure from January 2020 to March 2020 is lower than the preceding months due to the impact of COVID-19. For comparison, the average inflation between December 2019 to February 2020 was 0.28%, and the average inflation between October to December 2019 was 0.54%. Given the negative growth and the COVID-19 situation in Singapore as at the date of this report, this factor will need to be monitored for the Final Report.

#### 2.5 RISK-FREE RATE

The risk-free rate represents the return that an investor would expect on a riskless asset. Typically, the yield of a government bond in a country with a strong credit rating is utilised to estimate a suitable risk-free rate. For the calculation of the WACC, the risk-free rate influences both the cost of debt and cost of equity.

Two important factors in considering a suitable treasury bond to use as the risk-free rate for the calculation of WACC in the Vesting Contracts are:

- Relevance: the government bond should be aligned to the Singapore market and reflect the risk conditions of this country; and
- Tenure: The tenure of the selected government bond should be aligned to the useful life of the asset that the WACC relates to. The useful life for the theoretical power plant is 25 years, pursuant to WSP's review of technical parameters. Thus, a treasury bond should be chosen with a maturity that is closest to this.

Based on these factors, the government bond selected is NA16100H. It is a 30-year Singapore Government Security (SGS) issued on 1st March 2016 that will mature on 1st March 2046. With a remaining maturity of approximately 26 years, this bond most closely aligns to the 25-year useful life noted above.

The risk-free rate is **1.89%**, based upon a three-month average of closing yields for NA16100H up-to and including the Base Month.

Considering the alternative time periods due to the COVID-19 situation, the risk-free rate between December 2019 to February 2020 is 2.04%, and between October 2019 to December 2019 was 2.07%.

#### 2.6 DEBT PREMIUM

The debt premium is the margin that a financier requires in excess of the risk-free rate in order to lend funds. Entity financial health, sector of operation, and corporate credit rating are among many factors that can influence the debt premium for an entity.

Analysing the debt premium of entities in a similar sector and of a similar risk rating is a suitable method to estimate a debt premium for a theoretical power plant entrant. Consistent with prior determinations of the Vesting Contract parameters, we have selected the Moody's Baa Utility Bond Index as a suitable

proxy for the cost of debt of a theoretical power plant entrant in Singapore. The Daily Treasury Yield Curve Rates of 30-year securities from the United States Department of Treasury was adopted as the risk-free rate to arrive at the debt premium.

The calculated debt premium is **1.80%**, based upon a three-month average up-to and including the Base Month. The daily data utilised in calculating the debt premium can be found in Appendix C - Debt Premium.

Considering the alternative time periods due to the COVID-19 situation, the debt premium between December 2019 to February 2020 is 1.42%, and between October 2019 to December 2019 was 1.48%. The calculated debt premium for the Base Month is higher than the alternative time periods due to a sharp increase in the Moody's Baa Utility Index from mid-March coupled with a decline in the US 30-year securities daily yield.

To understand this timing impact on the cost of debt, we have provided these in Table 2.2 for each of the Timing Scenarios. To avoid changing approach, KPMG recommends for this Draft Report that the Base Month is retained as per the standard approach for review of the vesting contract parameters.

| Timing Scenario                               | Risk-free rate | Debt premium | Pre-tax cost of debt |  |
|-----------------------------------------------|----------------|--------------|----------------------|--|
| Base Month<br><b>(Jan 2020 – Mar 2020)</b>    | 1.89%          | 1.80%        | 3.69%                |  |
| Alternative 1<br><b>(Dec 2019 – Feb 2020)</b> | 2.04%          | 1.42%        | 3.46%                |  |
| Alternative 2<br>(Oct 2019 – Dec 2019)        | 2.07%          | 1.48%        | 3.55%                |  |

 Table 2.2 Impact of timing on pre-tax cost of debt

KPMG will revisit this factor for the Final Report to understand any changes in financial markets in subsequent months.

#### 2.7 MARKET RISK PREMIUM

The market risk premium (MRP) represents the rate of return in excess of a risk-free rate that an investor expects to receive from a risky investment<sup>2</sup>. While there are numerous methods for estimating the MRP, we have utilised the following three in determining the MRP based on feedback from EMA:

- Implied MRP
- Overseas benchmarks and
- Dividend growth model

The calculated MRP is **6.70%**, representing the mean of the range of MRP estimates considered. These values are summarised in Table 2.3 and are discussed further below.

#### Table 2.3 Calculation of MRP

| Method                | MRP (%) |
|-----------------------|---------|
| Implied MRP           | 6.01%   |
| Overseas benchmarks   | 6.73%   |
| Dividend growth model | 7.35%   |
| Mean                  | 6.70%   |

<sup>&</sup>lt;sup>2</sup> In this context, a risky investment is simply one that is not risk-free

#### 2.7.1 **IMPLIED MARKET RISK PREMIUM**

In his annual series on the equity risk premium<sup>3</sup>, Damodaran puts forward several alternative methods for estimating the equity risk premium. Among these is an implied equity risk premium using a dividend discount model. This uses current market data, expected dividends and an expected growth rate to solve for a required return on equity. The implied equity risk premium can then be arrived at per the below formula:

*Implied equity risk premium = Required return on equity - risk free rate* 

Damodaran utilises the S&P 500 in the United States as the reference index for calculating the implied equity risk premium. To calculate an implied equity risk premium for different countries, he also includes a country risk adjustment based on sovereign risk and local market volatility<sup>4</sup>. For Singapore, there is no country risk adjustment to the baseline implied equity risk premium due to its Aaa sovereign risk rating.

The implied MRP is 6.01%, as computed by Damodaran as of 1st April 2020<sup>5</sup>. Damodaran notes these values have been revisited due to 'unprecedented volatility' in market data.

#### 2.7.2 **OVERSEAS BENCHMARKS**

Several regulators in overseas markets calculate a WACC when determining an allowed rate of return for regulated entities. These include entities operating in a range of sectors such as electricity, gas, water, and rail. From this, the MRP can be extracted given it is a component of the cost of equity.

In selecting appropriate overseas benchmarks, we have opted for determinations governing regulated electricity assets in developed economies with a similar risk profile to Singapore. We have then selected the most recent determination or decision released by the relevant regulator to extract the MRP. The mean of these values was then taken to provide the MRP based on overseas benchmarks.

The MRP based on overseas benchmarks is 6.73%, as shown in Table 2.4 below.

| Year | Regulator                                     | Sector      | MRP                 |
|------|-----------------------------------------------|-------------|---------------------|
| 2019 | Ofgem (UK) <sup>6</sup>                       | Electricity | 7.39% <sup>7</sup>  |
| 2019 | Australian Energy Regulator (AU) <sup>8</sup> | Electricity | 6.10%               |
| 2019 | Commerce Commission New Zealand (NZ)9         | Electricity | 6.69% <sup>10</sup> |
| Mean |                                               |             | 6.73%               |

#### Table 2.4 MRP based on overseas benchmarks

#### 2.7.3 **DIVIDEND GROWTH MODEL**

Bloomberg provides estimates of an MRP for each country (titled a Country Risk Premium) that is calculated as the difference between an estimated market return and the risk-free rate for the given

<sup>10</sup> Market risk premium is derived based on the tax-adjusted market risk premium of 7.00%, a risk-free rate of 1.12%, and an average corporate tax rate of 28%.

<sup>&</sup>lt;sup>3</sup> Equity Risk Premiums (ERP): Determinants, Estimation and Implications – The 2020 Edition, Aswath Damodaran, March 2020.

<sup>&</sup>lt;sup>4</sup> Country Default Spreads and Risk Premiums, Aswath Damodaran,

http://pages.stern.nyu.edu/~adamodar/New Home Page/datafile/ctryprem.html Ibid.

<sup>&</sup>lt;sup>6</sup> RIIO-2 Sector Specific Methodology Decision – Finance, Ofgem, May 2019

<sup>&</sup>lt;sup>7</sup> Calculated as the difference between Total Market Returns (TMR) and the risk-free rate stated by Ofgem, adjusted from CFIH real terms to nominal terms.

<sup>&</sup>lt;sup>8</sup> Rate of return Annual Update, Australian Energy Regulator, December 2019

<sup>&</sup>lt;sup>9</sup> Cost of capital determination for electricity distribution businesses' 2020-2025 default price-quality paths and

Transpower New Zealand Limited's 2020-2025 individual price-quality path, Commerce Commission New Zealand, 2019

country. For clarity, the risk-free rate assumed by Bloomberg is a generic 10-year treasury security (for Singapore this is the MAS 10-year Benchmark Government Bond Yield).

The MRP based on the dividend growth model is **7.35%**, as of 31<sup>st</sup> March 2020.

#### 2.8 COMPARATOR COMPANIES

#### 2.8.1 METHODOLOGY

To calculate the equity beta and gearing of a theoretical power plant entrant to Singapore, market data of appropriate companies can be utilised to calculate proxy values. Utilising the data of multiple companies can assist in addressing outliers or volatility.

Consistent with prior reviews of the Vesting Contract parameters, we have constructed a set of comparator companies from with reference to the five screening criteria described below. An entity that fails any one of the criteria is excluded from the comparator set.

#### Availability of information

An entity must be publicly listed and have at least five years of financial data available.

Our screening exercise only included companies that are publicly listed. KPMG has reviewed Annual Reports to confirm that at least five years of financial data has been published.

#### **Financial health**

An entity must not have had a major, adverse financial event in the last five years. This includes events such as insolvency or restructuring.

To review this factor, we analysed Annual Reports and corporate disclosures from companies that discussed such events that had occurred. Where such an event has occurred, the entity fails this criterion. We have also reviewed the 5-year probability of default based on Bloomberg's Default Risk Model and excluded an entity if the figure is greater than 10%.

#### **Geographical location of revenues**

An entity must source a majority (i.e. 50% or more) of its total revenue from countries with a similar sovereign risk rating to Singapore.

To assess this criterion, we considered the following:

- Similar sovereign risk rating: Singapore sovereign risk rating is assessed by Moody's as Aaa. Consistent with prior reviews, our Capital IQ company search screened companies to only consider those listed in countries with a sovereign risk rating between Aaa - Aa2. Appendix B

   Comparator Company Data outlines the countries that fall within this range.
- Geographical location of revenues: Annual Reports and company disclosures were reviewed to confirm where an entity sources its revenues. To meet the criteria, 50% or more of the entity's total revenues must be sourced from countries noted in Appendix B – Comparator Company Data.

#### Source of revenues

Only companies that earned the majority of their revenues through wholesale electricity generation and/or retailing in merchant markets were considered.

As part of our initial company screening, our Capital IQ company search included companies classified in the following industries:

- Electric Power Generation by Fossil Fuels;
- Independent Power and Renewable Electricity Producers; and

Multi-utilities.

Company disclosures and publicly available information were then reviewed (particularly segment financial data) to determine the split of an entity's revenues and whether it passes this criterion. In evaluating this split, we note the following:

- Revenues from activities such as wholesale power generation and the retailing of electricity in merchant markets were included. Where relevant, portfolio optimisation revenues were also included as these relate to risk management activities undertaken by electricity businesses engaged in merchant markets.
- Revenues from rate-regulated electricity retailing (such as many United States utilities), regulated electricity networks, long-term bilateral electricity contracts and gas/other utility businesses were all excluded.

#### **Generation portfolio**

An entity's power generation portfolio must comprise a majority (i.e. 50% or more) of thermal generation assets.

This criterion was evaluated based on the installed capacity of an entity's power generation assets, sourced from Annual Reports or other company disclosure documents. Our definition of thermal generation assets excluded nuclear power plants as these face different financial and operational constraints to coal- and gas-fired generators. Furthermore, Singapore has no installed nuclear power plants nor publicly announced plans to construct same, so it does not reflect a theoretical power plant entrant to this market.

#### 2.8.2 SELECTED COMPARATOR COMPANIES

Based on the above criteria, the screening resulted in the following four comparator companies:

- AGL Energy Limited (ASX: AGL)
- Origin Energy Limited (ASX: ORG)
- Genesis Energy Limited (NZSE: GNE) and
- SSE plc (LSE: SSE)

Please refer to Appendix B – Comparator Company Data for the profiles of the four comparator companies. We have also documented our evaluation of shortlisted companies that did not pass all criteria to be included in the comparator set. For the avoidance of doubt, our shortlist included the three entities that were included in the comparator set for the immediately preceding review of the Vesting Contract parameters. However, as detailed in Appendix B – Comparator Company Data, two of these three entities failed our assessment of the evaluation criteria for this review of the Vesting Contract parameters.

#### 2.9 EQUITY BETA

Equity beta reflects a selected security or portfolio's volatility in comparison to its market. An equity beta greater than 1 indicates the security or portfolio is more volatile than its market, while an equity beta less than 1 indicates the inverse. The equity beta includes the impact of capital structure of the selected security or portfolio whereas an asset beta excludes leverage in its calculation.

We have considered an equity beta for the theoretical power plant entrant with reference to our comparator set. The methodology to calculate the equity beta is as follows:

1. Obtain the 5-year levered (equity) beta based on weekly returns for each of the comparator companies;

- 2. De-lever levered beta based on the applicable 5-year average gearing and tax rate for each of the comparator companies to obtain the asset beta;
- 3. Calculate the R<sup>2</sup> weighted average asset beta of comparator companies; and
- 4. Re-lever beta based on gearing as determined in Section 2.10 below and the Singapore corporate tax rate of 17% as specified in Section 2.3.

The relationship between unlevered beta and levered beta follows the following equation:

Levered beta = Asset beta 
$$\times \left(1 + (1 - t) \times \frac{D}{E}\right)$$

Based on this approach, the equity beta is **1.14**. The calculations for equity beta based on the comparator set are detailed in Appendix D - Beta Calculations.

#### 2.10 GEARING

An entity's gearing level reflects its financing mix of debt and equity. A higher level of gearing indicates a higher level of leverage, that is, a company is financed by a greater ratio of debt than equity. Gearing influences, the calculation of the WACC as it is used to weight the cost of equity and cost of debt. To provide a proxy gearing level of the theoretical power plant entrant, we have analysed the mean gearing levels for each entity within the comparator set over a trailing 5-year period, commencing from the end of the Base Month.

The gearing is **34%**. A breakdown of the data used to calculate this can be found in Appendix E - Comparator Company Gearing Data.

#### 2.11 WEIGHTED AVERAGE COST OF CAPITAL

The formula to calculate WACC is expressed as follows:

$$WACC = \left( \left( r_f + DP \right) \times (1 - t) \right) \times g + \left( r_f + \beta \left( r_m - r_f \right) \right) \times (1 - g)$$

With reference to this formula, and the financial parameters calculated for this Draft Report, the relevant WACC values are as follows:

- Post-tax nominal WACC : 7.36%
- Post-tax real WACC : 7.33%
- Pre-tax real WACC : 8.84%

The calculation of the post-tax nominal WACC is shown in Table 2.5 for this Draft Report, as well as the values determined for the prior two Vesting Contract reviews.

#### Table 2.5 Calculation of the post-tax nominal WACC

| Parameter                       | 2017-18 | 2019-20 | 2021-22 |
|---------------------------------|---------|---------|---------|
| Risk-free rate $r_f$            | 2.54%   | 2.86%   | 1.89%   |
| Debt premium <b>DP</b>          | 2.61%   | 2.64%   | 1.80%   |
| Gearing $g$                     | 0.46    | 0.47    | 0.34    |
| Equity beta $\beta$             | 1.00    | 1.00    | 1.14    |
| Market risk premium $r_m - r_f$ | 6.12%   | 6.53%   | 6.70%   |
| Tax rate <i>t</i>               | 17.00%  | 17.00%  | 17.00%  |
| Cost of equity                  | 8.66%   | 9.39%   | 9.53%   |
| Pre-tax cost of debt            | 5.15%   | 5.50%   | 3.69%   |
| Post-tax nominal WACC           | 6.65%   | 7.13%   | 7.36%   |

# **APPENDIX A - EXCHANGE RATES**

# EXCHANGE RATES [USD/SGD]

| Daily USD/SGD Exchange Rate |              |        |           |        |     |        |    |          |     |      |      |    |
|-----------------------------|--------------|--------|-----------|--------|-----|--------|----|----------|-----|------|------|----|
| Date                        | Bid          | Ask    | Date      | В      | id  | Ask    |    | Date     | E   | Bid  | As   | k  |
| 1/1/2020                    | 1.3445       | 1.3454 | 3/2/2020  | 1.3    | 680 | 1.3692 | 2  | /3/2020  | 1.3 | 3899 | 1.39 | 10 |
| 2/1/2020                    | 1.3465       | 1.3477 | 4/2/2020  | 1.3    | 699 | 1.3710 | 3  | /3/2020  | 1.3 | 3876 | 1.38 | 90 |
| 3/1/2020                    | 1.3468       | 1.3518 | 5/2/2020  | 1.3    | 806 | 1.3821 | 4  | /3/2020  | 1.3 | 3838 | 1.38 | 54 |
| 6/1/2020                    | 1.3491       | 1.3495 | 6/2/2020  | 1.3    | 854 | 1.3860 | 5  | /3/2020  | 1.3 | 3825 | 1.38 | 36 |
| 7/1/2020                    | 1.3484       | 1.3511 | 7/2/2020  | 1.3    | 887 | 1.3902 | 6  | /3/2020  | 1.3 | 3769 | 1.38 | 00 |
| 8/1/2020                    | 1.3503       | 1.3519 | 10/2/2020 | 1.3    | 891 | 1.3899 | 9  | /3/2020  | 1.3 | 3839 | 1.38 | 53 |
| 9/1/2020                    | 1.3510       | 1.3523 | 11/2/2020 | 1.3    | 860 | 1.3868 | 10 | )/3/2020 | 1.3 | 3910 | 1.39 | 20 |
| 10/1/2020                   | 1.3469       | 1.3499 | 12/2/2020 | 1.3    | 861 | 1.3869 | 11 | 1/3/2020 | 1.3 | 3948 | 1.39 | 54 |
| 13/1/2020                   | 1.3463       | 1.3468 | 13/2/2020 | 1.3    | 887 | 1.3900 | 12 | 2/3/2020 | 1.4 | 1070 | 1.41 | 19 |
| 14/1/2020                   | 1.3464       | 1.3471 | 14/2/2020 | 1.3    | 902 | 1.3944 | 13 | 3/3/2020 | 1.4 | 1135 | 1.41 | 64 |
| 15/1/2020                   | 1.3459       | 1.3462 | 17/2/2020 | 1.3    | 890 | 1.3897 | 16 | 6/3/2020 | 1.4 | 1204 | 1.42 | 14 |
| 16/1/2020                   | 1.3469       | 1.3475 | 18/2/2020 | 1.3923 |     | 1.3930 | 17 | 7/3/2020 | 1.4 | 1280 | 1.43 | 04 |
| 17/1/2020                   | 1.3464       | 1.3482 | 19/2/2020 | 1.3    | 943 | 1.3949 | 18 | 3/3/2020 | 1.4 | 1422 | 1.44 | 68 |
| 20/1/2020                   | 1.3465       | 1.3469 | 20/2/2020 | 1.4    | 005 | 1.4016 | 19 | 9/3/2020 | 1.4 | 1486 | 1.45 | 31 |
| 21/1/2020                   | 1.3495       | 1.3503 | 21/2/2020 | 1.3    | 957 | 1.3998 | 20 | )/3/2020 | 1.4 | 1483 | 1.45 | 29 |
| 22/1/2020                   | 1.3486       | 1.3491 | 24/2/2020 | 1.3    | 992 | 1.4004 | 23 | 3/3/2020 | 1.4 | 1590 | 1.46 | 29 |
| 23/1/2020                   | 1.3507       | 1.3517 | 25/2/2020 | 1.3    | 983 | 1.3993 | 24 | 4/3/2020 | 1.4 | 1459 | 1.44 | 66 |
| 24/1/2020                   | 1.3495       | 1.3524 | 26/2/2020 | 1.3    | 972 | 1.3982 | 25 | 5/3/2020 | 1.4 | 1469 | 1.44 | 79 |
| 27/1/2020                   | 1.3573       | 1.3581 | 27/2/2020 | 1.3    | 949 | 1.3954 | 26 | 6/3/2020 | 1.4 | 1305 | 1.43 | 18 |
| 28/1/2020                   | 1.3575       | 1.3580 | 28/2/2020 | 1.3    | 920 | 1.3945 | 27 | 7/3/2020 | 1.4 | 1236 | 1.43 | 00 |
| 29/1/2020                   | 1.3597       | 1.3615 |           |        |     |        | 30 | )/3/2020 | 1.4 | 1236 | 1.42 | 60 |
| 30/1/2020                   | 1.3615       | 1.3632 |           |        |     |        | 31 | 1/3/2020 | 1.4 | 1209 | 1.42 | 31 |
| 31/1/2020                   | 1.3638       | 1.3658 |           |        |     |        |    |          |     |      |      |    |
| 3-month av                  | erage of mid | -price |           |        |     |        |    | 1.3854   |     |      |      |    |

## EXCHANGE RATES [EUR/SGD]

#### Daily EUR/SGD Exchange Rate

| Date                         | Bid    | Ask    | Date      | Bid    | Ask    | Date      | Bid    | Ask    |
|------------------------------|--------|--------|-----------|--------|--------|-----------|--------|--------|
| 1/1/2020                     | 1.5072 | 1.5096 | 3/2/2020  | 1.5127 | 1.5147 | 2/3/2020  | 1.5472 | 1.5488 |
| 2/1/2020                     | 1.5042 | 1.5059 | 4/2/2020  | 1.5129 | 1.5140 | 3/3/2020  | 1.5497 | 1.5525 |
| 3/1/2020                     | 1.5034 | 1.5094 | 5/2/2020  | 1.5184 | 1.5202 | 4/3/2020  | 1.5404 | 1.5435 |
| 6/1/2020                     | 1.5104 | 1.5113 | 6/2/2020  | 1.5213 | 1.5227 | 5/3/2020  | 1.5530 | 1.5556 |
| 7/1/2020                     | 1.5037 | 1.5070 | 7/2/2020  | 1.5199 | 1.5220 | 6/3/2020  | 1.5537 | 1.5571 |
| 8/1/2020                     | 1.4992 | 1.5015 | 10/2/2020 | 1.5155 | 1.5168 | 9/3/2020  | 1.5828 | 1.5874 |
| 9/1/2020                     | 1.5002 | 1.5022 | 11/2/2020 | 1.5128 | 1.5140 | 10/3/2020 | 1.5687 | 1.5708 |
| 10/1/2020                    | 1.4981 | 1.5015 | 12/2/2020 | 1.5068 | 1.5085 | 11/3/2020 | 1.5714 | 1.5731 |
| 13/1/2020                    | 1.4988 | 1.4999 | 13/2/2020 | 1.5051 | 1.5073 | 12/3/2020 | 1.5738 | 1.5802 |
| 14/1/2020                    | 1.4981 | 1.4995 | 14/2/2020 | 1.5059 | 1.5094 | 13/3/2020 | 1.5696 | 1.5740 |
| 15/1/2020                    | 1.5005 | 1.5012 | 17/2/2020 | 1.5047 | 1.5062 | 16/3/2020 | 1.5872 | 1.5907 |
| 16/1/2020                    | 1.4996 | 1.5009 | 18/2/2020 | 1.5020 | 1.5035 | 17/3/2020 | 1.5700 | 1.5738 |
| 17/1/2020                    | 1.4931 | 1.4956 | 19/2/2020 | 1.5062 | 1.5078 | 18/3/2020 | 1.5731 | 1.5798 |
| 20/1/2020                    | 1.4936 | 1.4945 | 20/2/2020 | 1.5101 | 1.5121 | 19/3/2020 | 1.5481 | 1.5543 |
| 21/1/2020                    | 1.4953 | 1.4969 | 21/2/2020 | 1.5146 | 1.5179 | 20/3/2020 | 1.5433 | 1.5556 |
| 22/1/2020                    | 1.4956 | 1.4967 | 24/2/2020 | 1.5184 | 1.5200 | 23/3/2020 | 1.5639 | 1.5704 |
| 23/1/2020                    | 1.4927 | 1.4948 | 25/2/2020 | 1.5213 | 1.5229 | 24/3/2020 | 1.5596 | 1.5610 |
| 24/1/2020                    | 1.4876 | 1.4915 | 26/2/2020 | 1.5201 | 1.5221 | 25/3/2020 | 1.5741 | 1.5761 |
| 27/1/2020                    | 1.4954 | 1.4965 | 27/2/2020 | 1.5341 | 1.5354 | 26/3/2020 | 1.5774 | 1.5801 |
| 28/1/2020                    | 1.4962 | 1.4971 | 28/2/2020 | 1.5348 | 1.5376 | 27/3/2020 | 1.5874 | 1.5937 |
| 29/1/2020                    | 1.4968 | 1.4994 |           |        |        | 30/3/2020 | 1.5710 | 1.5763 |
| 30/1/2020                    | 1.5015 | 1.5042 |           |        |        | 31/3/2020 | 1.5664 | 1.5710 |
| 31/1/2020                    | 1.5129 | 1.5150 |           |        |        |           |        |        |
| 3-month average of mid-price |        |        |           |        |        | 1.527     | 77     |        |

## EXCHANGE RATES [EUR/USD]

| Daily Lora                   |        |        |           |        |        |           |        |        |
|------------------------------|--------|--------|-----------|--------|--------|-----------|--------|--------|
| Date                         | Bid    | Ask    | Date      | Bid    | Ask    | Date      | Bid    | Ask    |
| 1/1/2020                     | 1.1209 | 1.1217 | 3/2/2020  | 1.1065 | 1.1065 | 2/3/2020  | 1.1085 | 1.1085 |
| 2/1/2020                     | 1.1198 | 1.1199 | 4/2/2020  | 1.1055 | 1.1056 | 3/3/2020  | 1.1112 | 1.1113 |
| 3/1/2020                     | 1.115  | 1.1171 | 5/2/2020  | 1.1019 | 1.1019 | 4/3/2020  | 1.1136 | 1.1137 |
| 6/1/2020                     | 1.1196 | 1.1197 | 6/2/2020  | 1.1001 | 1.1002 | 5/3/2020  | 1.1170 | 1.1170 |
| 7/1/2020                     | 1.1176 | 1.1177 | 7/2/2020  | 1.0943 | 1.0949 | 6/3/2020  | 1.1279 | 1.1289 |
| 8/1/2020                     | 1.1127 | 1.1128 | 10/2/2020 | 1.0949 | 1.0950 | 9/3/2020  | 1.1424 | 1.1425 |
| 9/1/2020                     | 1.1110 | 1.1110 | 11/2/2020 | 1.0918 | 1.0919 | 10/3/2020 | 1.1353 | 1.1354 |
| 10/1/2020                    | 1.1111 | 1.1132 | 12/2/2020 | 1.0918 | 1.0919 | 11/3/2020 | 1.1327 | 1.1327 |
| 13/1/2020                    | 1.1117 | 1.1117 | 13/2/2020 | 1.0874 | 1.0874 | 12/3/2020 | 1.1233 | 1.1234 |
| 14/1/2020                    | 1.1134 | 1.1134 | 14/2/2020 | 1.0826 | 1.0836 | 13/3/2020 | 1.1093 | 1.1122 |
| 15/1/2020                    | 1.1139 | 1.1139 | 17/2/2020 | 1.0847 | 1.0847 | 16/3/2020 | 1.1165 | 1.1166 |
| 16/1/2020                    | 1.1157 | 1.1158 | 18/2/2020 | 1.0827 | 1.0827 | 17/3/2020 | 1.1028 | 1.1029 |
| 17/1/2020                    | 1.1086 | 1.1098 | 19/2/2020 | 1.0800 | 1.0801 | 18/3/2020 | 1.1000 | 1.1001 |
| 20/1/2020                    | 1.1084 | 1.1084 | 20/2/2020 | 1.0792 | 1.0793 | 19/3/2020 | 1.0782 | 1.0784 |
| 21/1/2020                    | 1.1104 | 1.1104 | 21/2/2020 | 1.0843 | 1.0850 | 20/3/2020 | 1.0660 | 1.0717 |
| 22/1/2020                    | 1.1086 | 1.1086 | 24/2/2020 | 1.0816 | 1.0816 | 23/3/2020 | 1.0691 | 1.0692 |
| 23/1/2020                    | 1.1091 | 1.1092 | 25/2/2020 | 1.0838 | 1.0838 | 24/3/2020 | 1.0881 | 1.0882 |
| 24/1/2020                    | 1.1020 | 1.103  | 26/2/2020 | 1.0886 | 1.0887 | 25/3/2020 | 1.0806 | 1.0807 |
| 27/1/2020                    | 1.1028 | 1.1028 | 27/2/2020 | 1.0940 | 1.0940 | 26/3/2020 | 1.0953 | 1.0954 |
| 28/1/2020                    | 1.1019 | 1.1019 | 28/2/2020 | 1.1022 | 1.1031 | 27/3/2020 | 1.1134 | 1.1149 |
| 29/1/2020                    | 1.1001 | 1.1002 |           |        |        | 30/3/2020 | 1.1067 | 1.1068 |
| 30/1/2020                    | 1.1014 | 1.1015 |           |        |        | 31/3/2020 | 1.0947 | 1.0949 |
| 31/1/2020                    | 1.1088 | 1.1098 |           |        |        |           |        |        |
| 3-month average of mid-price |        |        |           |        | 1.1032 |           |        |        |

Source: Bloomberg (Ticker: EURUSD BGN Currency)

# **APPENDIX B – COMPARATOR COMPANY DATA**

#### SOVEREIGN RISK RATINGS OF SIMILAR COUNTRIES

| Country              | Moody's ratings |
|----------------------|-----------------|
| Abu Dhabi            | Aa2             |
| Australia            | Aaa             |
| Austria              | Aa1             |
| Canada               | Aaa             |
| Denmark              | Aaa             |
| Finland              | Aa1             |
| France               | Aa2             |
| Germany              | Aaa             |
| Hong Kong            | Aa3             |
| Isle of Man          | Aa2             |
| Kuwait               | Aa2             |
| Liechtenstein        | Aaa             |
| Luxembourg           | Aaa             |
| Netherlands          | Aaa             |
| New Zealand          | Aaa             |
| Norway               | Aaa             |
| Singapore            | Aaa             |
| South Korea          | Aa2             |
| Sweden               | Aaa             |
| Switzerland          | Aaa             |
| United Arab Emirates | Aa2             |
| United Kingdom       | Aa2             |
| United States        | Aaa             |

Source: Country Default Spreads and Risk Premiums, Aswath Damodaran,

http://pages.stern.nyu.edu/~adamodar/New\_Home\_Page/datafile/ctryprem.html

#### COMPARATOR COMPANY PROFILES

| Company                                  | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| AGL Energy<br>Limited<br>(ASX:AGL)       | AGL Energy Limited provides energy to residential, small and large business, and wholesale customers in Australia. It operates in four segments: Wholesale Markets, Customer Markets, Group Operations, and Investments. The company engages in generating electricity through thermal, hydro, wind, and solar power generation plants; gas storage activities; and the retail sale of electricity, gas, solar, and energy products and services. The company operates electricity generation portfolio of 10,413 megawatts; the Newcastle gas storage facility in New South Wales; the Silver Springs underground gas storage facility in Queensland; natural gas production assets at Camden in New South Wales; and the North Queensland gas assets. It serves 3.7 million customer accounts. AGL Energy Limited was founded in 1837 and is based in Sydney, Australia.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Origin Energy<br>Limited (ASX:<br>ORG)   | Origin Energy Limited, an integrated energy company, engages in the exploration and production of natural gas, electricity generation, wholesale and retail sale of electricity and gas, and sale of liquefied natural gas in Australia and internationally. The company operates in Energy Markets and Integrated Gas segments. Its exploration and production portfolio includes the Bowen and Surat basins in Queensland; the Browse basin in Western Australia; and the Beetaloo Basin in the Northern Territory. The company also generates electricity from coal, wind, pumped water storage, solar, and cogeneration plants; sells electricity, natural gas, and LPG; provides GreenPower and green gas products; and supplies LPG to homes and businesses. In addition, it offers electric and gas hot water systems, as well as hot water systems repair and replacement services; split system air conditioners; ducted heating solutions; and ducted evaporative cooling systems. The company serves approximately 4.2 million electricity customers. Origin Energy Limited was founded in 1946 and is based in Barangaroo, Australia.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Genesis Energy<br>Limited (NZSE:<br>GNE) | Genesis Energy Limited generates, trades in, and sells electricity to residential and business customers in New Zealand. The company generates electricity from thermal, hydro, and wind sources. Its Retail segment supplies energy, including electricity, gas, and LPG to end-users, as well as provides related services. The company's Wholesale segment engages in the supply of electricity to the wholesale electricity market; supply of gas and LPG to wholesale customers and retail segment; and purchase and sale of derivatives to fix the price of electricity. Its Kupe segment is involved in the exploration, development, and production of gas and petroleum products; and supply of gas and LPG to the wholesale segment, and light oil. The company's generation asset portfolio includes the Huntly power station with a generation capacity of 953 MW; Tongariro Power Scheme that comprises three power stations with a generation capacity of 361.8MW; Waikaremoana Power Scheme, which include three power stations with a generation capacity of 138 MW; and Tekapo Power Scheme with a generation capacity of 179 MW; and Hau Nui wind farm with 15 wind turbines. It sells electricity, natural gas, and LPG to approximately 500,000 customers under the Genesis Energy and Energy Online brands. Genesis Energy Limited also offers solar power products and bottled LPG; and property rental services. The company was formerly known as Genesis Power Limited and changed its name to Genesis Energy Limited in September 2013. Genesis Energy Limited was incorporated in 1998 and is headquartered in Auckland, New Zealand. |
| SSE plc<br>(LSE:SSE)                     | SSE plc engages in the generation, transmission, distribution, and supply of electricity. The company operates through three segments: Wholesale, Networks, and Retail. It generates electricity from water, water, gas, coal, oil, and multi fuel. The company distributes electricity to approximately 3.8 million homes and businesses across the north of the central belt of Scotland and also central southern England; and owns and operates 132 kilovolts (KV), 275kV, and 400kV electricity transmission network using high voltage overhead lines, and underground and subsea cables. It also produces, stores, distributes, and supplies gas. In addition, it engages in electricity and utility contracting, telecommunications, energy trading, insurance, and property holding businesses, as well as provision of corporate and maintenance services. The company was formerly known as Scottish and Southern Energy plc and changed its name to SSE plc in September 2011. SSE plc was incorporated in 1989 and is based in Perth, the United Kingdom.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

Source: Capital IQ

#### SHORTLISTED COMPANIES AND ASSESSMENTS CRITERIA

#### COMPANIES ADDED TO COMPARATOR PANEL

| Criteria                                                                   | AGL Energy Limited                                                                                                           | Origin Energy<br>Limited                                                                                                 | Genesis Energy<br>Limited                                                                                           | SSE plc                                                                                                                                                                         |
|----------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Availability of<br>information                                             | PASS - publicly listed<br>information available<br>for last 5 years                                                          | PASS - publicly listed<br>information available<br>for last 5 years                                                      | PASS - publicly listed<br>information available<br>for last 5 years                                                 | PASS - publicly listed<br>information available<br>for last 5 years                                                                                                             |
| Financial health                                                           | PASS - no adverse<br>financial impact in last<br>five years                                                                  | PASS - no adverse<br>financial impact in last<br>five years                                                              | PASS - no adverse<br>financial impact in last<br>five years                                                         | PASS - no adverse<br>financial impact in last<br>five years                                                                                                                     |
| Geographical location of revenues                                          | PASS - Australia                                                                                                             | PASS - Australia                                                                                                         | PASS - New Zealand                                                                                                  | PASS - United<br>Kingdom                                                                                                                                                        |
| Revenue from<br>electricity generation<br>and sales in merchant<br>markets | PASS - 34% of the<br>Company's revenues<br>are from generation<br>sales to pool, and<br>46% is from sales of<br>electricity. | PASS - 14% of<br>Company's revenues<br>are from generation<br>sales to pool, and<br>58% is from sales of<br>electricity. | PASS - 82% of the<br>Company's revenues<br>are from wholesale<br>(47%) and retail<br>(35%) sales of<br>electricity. | PASS - majority of<br>Company's revenues<br>for 2019 come from<br>electricity generation<br>(7%), energy portfolio<br>management (20%)<br>and the retailing of<br>energy (57%). |
| Generation portfolio is<br>predominately<br>thermal                        | PASS - the majority<br>of the Company's<br>10,413MW<br>generation fleet is<br>thermal (either coal-<br>or gas-fired)         | PASS - 81% of the<br>Company's<br>generation fleet of<br>7,476MW is thermal<br>(either coal- or gas-<br>fired).          | PASS - 58% of the<br>Company's total<br>generation fleet of<br>1,652MW is gas-fired<br>generation.                  | PASS - 64% of the<br>Company's total<br>installed capacity<br>comprises thermal<br>generation.                                                                                  |
| Added to comparator<br>list?                                               | $\checkmark$                                                                                                                 | $\checkmark$                                                                                                             | $\checkmark$                                                                                                        | ✓                                                                                                                                                                               |
| Selected in prior (last                                                    |                                                                                                                              |                                                                                                                          |                                                                                                                     | 2019/20                                                                                                                                                                         |
| 3) determinations?                                                         |                                                                                                                              |                                                                                                                          |                                                                                                                     | 2017/18                                                                                                                                                                         |
|                                                                            |                                                                                                                              |                                                                                                                          |                                                                                                                     | 2015/16                                                                                                                                                                         |

#### SHORTLISTED COMPANIES EXCLUDED FROM COMPARATOR SET

| Criteria                       | EVN AG                                                              | Drax Group plc                                                      | NRG Energy Inc                                                                                                                                                | Vistra Energy Corp                                                                                         |
|--------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| Availability of<br>information | PASS - publicly listed<br>information available<br>for last 5 years | PASS - publicly listed<br>information available<br>for last 5 years | PASS - publicly listed<br>information available<br>for last 5 years                                                                                           | PASS - publicly listed<br>information available<br>for last 5 years                                        |
| Financial health               | PASS - no adverse<br>financial impact in last<br>five years         | PASS - no adverse<br>financial impact in last<br>five years         | FAIL - in June 2017,<br>the GenOn Entities<br>(subsidiaries of the<br>Company) filed for<br>Chapter 11<br>bankruptcy and the<br>Company<br>deconsolidated the | FAIL - the current<br>entity is the<br>successor entity to<br>TCEH Corp that<br>emerged from<br>Chapter 11 |

| Criteria                                                                   | EVN AG                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Drax Group plc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | NRG Energy Inc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Vistra Energy Corp                                                                                                                                                                                                 |
|----------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | relevant entities from<br>the financial<br>statements and<br>recorded a USD\$206<br>million loss. Overall, a<br>USD\$2,337 million<br>loss was reported in<br>2017.                                                                                                                                                                                                                                                                                                                                                                   | bankruptcy in October<br>2016.                                                                                                                                                                                     |
| Geographical location<br>of revenues                                       | PASS - Austria<br>(54%), Germany (3%)                                                                                                                                                                                                                                                                                                                                                                                                                       | PASS - United<br>Kingdom, United<br>States                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | PASS - Canada,<br>United States                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | PASS - United States                                                                                                                                                                                               |
| Revenue from<br>electricity generation<br>and sales in merchant<br>markets | FAIL - the energy and<br>generation segments<br>only accounted for<br>35% of the<br>Company's 2019/20<br>revenues. While the<br>South East Europe<br>segment (the<br>Company's largest by<br>revenue) is involved<br>in the generation and<br>sale of electricity, it<br>also operates<br>electricity network<br>assets and the<br>Company does not<br>provide a breakdown<br>of revenues that<br>would allow us to<br>reliably evaluate this<br>criterion. | FAIL - While 52% of<br>the Company's<br>revenues in 2019<br>were external sales of<br>electricity generation<br>and 48% was from<br>the retailing of<br>energy, majority of<br>actual generation<br>output is by biomass.<br>Drax Group plc<br>currently receives<br>subsidies (in the form<br>of contracts for<br>difference) whereby it<br>receives<br>compensation on top<br>of market prices for<br>its coal-fired units that<br>have been converted<br>to biomass. This is<br>not indicative of the<br>Singapore market nor<br>does it represent pure<br>sales in merchant<br>markets. | PASS - the majority<br>of the Company's<br>revenues are from<br>sales of generation or<br>retailing of energy.<br>19% of revenues<br>were derived from<br>energy or capacity<br>revenue, and 78% of<br>revenues were from<br>retailing (per 2019<br>Annual Report). Per<br>this Report, the<br>Company states the<br>majority of its<br>business is in Texas,<br>where it participates<br>in the deregulated<br>ERCOT market and is<br>not subject to rate-<br>regulation (thus it<br>derives revenues<br>from a merchant<br>market). | PASS - For 2019,<br>27% of revenues<br>were derived from<br>wholesale generation<br>revenue and 42%<br>came from retail<br>electricity in the<br>ERCOT market<br>(deregulated energy-<br>only market in<br>Texas). |
| Generation portfolio is<br>predominately<br>thermal                        | FAIL - March 2020<br>company<br>presentation notes<br>that only 42% of<br>installed capacity is<br>thermal generation<br>(719MW of a total<br>1,704MW)                                                                                                                                                                                                                                                                                                      | PASS - per 2019<br>Annual Report, 51%<br>of the Company's<br>6,500MW generation<br>capacity is either gas-<br>or coal-fired. For the<br>avoidance of doubt,<br>this 51% <b>excludes</b><br>the capacity at Drax<br>Power Station that<br>was converted to<br>biomass.                                                                                                                                                                                                                                                                                                                       | PASS - 93% of the<br>Company's<br>generation assets are<br>from thermal sources<br>(either coal, gas or<br>oil)                                                                                                                                                                                                                                                                                                                                                                                                                       | PASS - 93% of the<br>Company's<br>generation portfolio of<br>38,448MW comprises<br>coal- or gas-fired<br>generation.                                                                                               |

| Criteria                                      | EVN AG | Drax Group plc | NRG Energy Inc | Vistra Energy Corp |
|-----------------------------------------------|--------|----------------|----------------|--------------------|
| Added to comparator list?                     | ×      | ×              | ×              | ×                  |
| Selected in prior (last<br>3) determinations? |        | 2017/18        | 2017/18        |                    |

# SHORTLISTED COMPANIES EXCLUDED FROM COMPARATOR SET (CONT.)

| Criteria                                                                   | Capital Power<br>Corporation                                                                                                | TransAlta Corp                                                                                                                                                                                                                                                           | RWE AG                                                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Availability of<br>information                                             | PASS - publicly listed<br>information available for<br>last 5 years                                                         | PASS - publicly listed<br>information available for last<br>5 years                                                                                                                                                                                                      | PASS - publicly listed information available for last 5 years                                                                                                                                                                                                                                                                                                                        |
| Financial health                                                           | PASS - no adverse<br>financial impact in last<br>five years                                                                 | PASS - no adverse financial<br>impact in last five years                                                                                                                                                                                                                 | FAIL - RWE's business has<br>undergone major changes in the last<br>5 years. In 2016, RWE's renewable,<br>retail and power grid operations<br>were spun off to Innogy SE. In 2019,<br>E.ON agreed to an asset swap that<br>provided a significant portion of<br>renewable generation to RWE. In<br>2020, the renewable assets<br>transferred out in 2016 will be<br>returned to RWE. |
| Geographical location of revenues                                          | PASS - Canada, United<br>States                                                                                             | PASS - Australia, Canada,<br>United States                                                                                                                                                                                                                               | PASS - Germany (36%), UK (38%)                                                                                                                                                                                                                                                                                                                                                       |
| Revenue from<br>electricity generation<br>and sales in merchant<br>markets | FAIL - Only 37% of the<br>Company's total<br>revenues were from<br>merchant sources (the<br>Alberta Commercial<br>segment). | FAIL - for 2019, the<br>"Revenue from other" line<br>item (which includes<br>merchant revenues) only<br>comprised 35% of total<br>revenues. 52% of total<br>revenues were derived from<br>contracts with customers or<br>leases relating to<br>PPAs/long-term contracts. | PASS - For 2019, 78% of revenue<br>from electricity, of which 80% is from<br>supply and trading.                                                                                                                                                                                                                                                                                     |
| Generation portfolio is<br>predominately<br>thermal                        | PASS - Capital Power<br>Corporation's generation<br>portfolio is 82% thermal<br>generation.                                 | PASS - 72% of the<br>Company's generation<br>portfolio comprise thermal<br>assets (either coal- or gas-<br>fired)                                                                                                                                                        | PASS - 65% of the Group's<br>generation capacity of 42,863 MW<br>comprise thermal assets (either<br>coal- or gas-fired)                                                                                                                                                                                                                                                              |
| Added to comparator<br>list?                                               | ×                                                                                                                           | ×                                                                                                                                                                                                                                                                        | ×                                                                                                                                                                                                                                                                                                                                                                                    |
| Selected in prior (last<br>3) determinations?                              | 2019/20                                                                                                                     | 2019/20                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                      |
|                                                                            | 2017/18                                                                                                                     | 2015/16                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                      |

# **APPENDIX C - DEBT PREMIUM**

| Date      | Moody's Bond Utility<br>Baa Index | 30-year US Treasury<br>Bonds | Debt Premium |
|-----------|-----------------------------------|------------------------------|--------------|
| 2/1/2020  | 3.72                              | 2.33                         | 1.39         |
| 3/1/2020  | 3.64                              | 2.26                         | 1.38         |
| 6/1/2020  | 3.68                              | 2.28                         | 1.4          |
| 7/1/2020  | 3.71                              | 2.31                         | 1.4          |
| 8/1/2020  | 3.77                              | 2.35                         | 1.42         |
| 9/1/2020  | 3.73                              | 2.38                         | 1.35         |
| 10/1/2020 | 3.67                              | 2.28                         | 1.39         |
| 13/1/2020 | 3.69                              | 2.3                          | 1.39         |
| 14/1/2020 | 3.66                              | 2.27                         | 1.39         |
| 15/1/2020 | 3.62                              | 2.23                         | 1.39         |
| 16/1/2020 | 3.63                              | 2.26                         | 1.37         |
| 17/1/2020 | 3.65                              | 2.29                         | 1.36         |
| 21/1/2020 | 3.58                              | 2.23                         | 1.35         |
| 22/1/2020 | 3.57                              | 2.22                         | 1.35         |
| 23/1/2020 | 3.54                              | 2.18                         | 1.36         |
| 24/1/2020 | 3.49                              | 2.14                         | 1.35         |
| 27/1/2020 | 3.45                              | 2.05                         | 1.4          |
| 28/1/2020 | 3.49                              | 2.1                          | 1.39         |
| 29/1/2020 | 3.46                              | 2.05                         | 1.41         |
| 30/1/2020 | 3.45                              | 2.04                         | 1.41         |
| 31/1/2020 | 3.44                              | 1.99                         | 1.45         |
| 3/2/2020  | 3.44                              | 2.01                         | 1.43         |
| 4/2/2020  | 3.51                              | 2.08                         | 1.43         |
| 5/2/2020  | 3.55                              | 2.14                         | 1.41         |
| 6/2/2020  | 3.52                              | 2.11                         | 1.41         |
| 7/2/2020  | 3.45                              | 2.05                         | 1.4          |
| 10/2/2020 | 3.44                              | 2.03                         | 1.41         |
| 11/2/2020 | 3.46                              | 2.05                         | 1.41         |
| 12/2/2020 | 3.51                              | 2.09                         | 1.42         |
| 13/2/2020 | 3.49                              | 2.07                         | 1.42         |
| 14/2/2020 | 3.45                              | 2.04                         | 1.41         |
| 18/2/2020 | 3.42                              | 2                            | 1.42         |
| 19/2/2020 | 3.43                              | 2.01                         | 1.42         |
| 20/2/2020 | 3.39                              | 1.97                         | 1.42         |

| Date            | Moody's Bond Utility<br>Baa Index | 30-year US Treasury<br>Bonds | Debt Premium |
|-----------------|-----------------------------------|------------------------------|--------------|
| 21/2/2020       | 3.37                              | 1.9                          | 1.47         |
| 24/2/2020       | 3.31                              | 1.84                         | 1.47         |
| 25/2/2020       | 3.31                              | 1.8                          | 1.51         |
| 26/2/2020       | 3.32                              | 1.81                         | 1.51         |
| 27/2/2020       | 3.34                              | 1.79                         | 1.55         |
| 28/2/2020       | 3.27                              | 1.65                         | 1.62         |
| 2/3/2020        | 3.28                              | 1.66                         | 1.62         |
| 3/3/2020        | 3.24                              | 1.64                         | 1.6          |
| 4/3/2020        | 3.25                              | 1.67                         | 1.58         |
| 5/3/2020        | 3.18                              | 1.56                         | 1.62         |
| 6/3/2020        | 3.01                              | 1.25                         | 1.76         |
| 9/3/2020        | 3.06                              | 0.99                         | 2.07         |
| 10/3/2020       | 3.31                              | 1.28                         | 2.03         |
| 11/3/2020       | 3.47                              | 1.3                          | 2.17         |
| 12/3/2020       | 3.73                              | 1.49                         | 2.24         |
| 13/3/2020       | 3.9                               | 1.56                         | 2.34         |
| 16/3/2020       | 3.72                              | 1.34                         | 2.38         |
| 17/3/2020       | 4.18                              | 1.63                         | 2.55         |
| 18/3/2020       | 4.61                              | 1.77                         | 2.84         |
| 19/3/2020       | 4.74                              | 1.78                         | 2.96         |
| 20/3/2020       | 4.69                              | 1.55                         | 3.14         |
| 23/3/2020       | 4.62                              | 1.33                         | 3.29         |
| 24/3/2020       | 4.61                              | 1.39                         | 3.22         |
| 25/3/2020       | 4.73                              | 1.45                         | 3.28         |
| 26/3/2020       | 4.63                              | 1.42                         | 3.21         |
| 27/3/2020       | 4.45                              | 1.29                         | 3.16         |
| 30/3/2020       | 4.36                              | 1.31                         | 3.05         |
| 31/3/2020       | 4.39                              | 1.35                         | 3.04         |
| 3-month average | 3.67                              | 1.87                         | 1.80         |

Source: Bloomberg (Ticker: MOODUBAA Index), US Department of the Treasury – Daily Treasury Yield Curve Rates

# **APPENDIX D - BETA CALCULATIONS**

| Comparator company                                        | 5-year<br>average<br>D/E | 5-year raw<br>levered<br>beta | Tax rate | Unlevered<br>beta | R²   |
|-----------------------------------------------------------|--------------------------|-------------------------------|----------|-------------------|------|
| AGL Energy Limited (ASX:AGL)                              | 0.24                     | 0.64                          | 30%      | 0.55              | 0.21 |
| Origin Energy Limited<br>(ASX:ORG)                        | 0.77                     | 1.71                          | 30%      | 1.11              | 0.46 |
| Genesis Energy Limited<br>(NZSE:GNE)                      | 0.48                     | 1.03                          | 28%      | 0.76              | 0.34 |
| SSE plc (LSE:SSE)                                         | 0.63                     | 0.81                          | 19%      | 0.54              | 0.33 |
| Sum of R <sup>2</sup>                                     | 1.34                     |                               |          |                   |      |
| R <sup>2</sup> weighted average un-<br>levered beta       | 0.79                     |                               |          |                   |      |
| Singapore corporate tax rate                              | 17%                      |                               |          |                   |      |
| Recommended D/E ratio<br>(mean)                           | 0.53                     |                               |          |                   |      |
| Relevered R-squared<br>weighted beta based on<br>mean D/E | 1.14                     |                               |          |                   |      |

# **APPENDIX E - COMPARATOR COMPANY GEARING DATA**

|                                   | Market value of equity (USD millions) |            |            |            |            |  |
|-----------------------------------|---------------------------------------|------------|------------|------------|------------|--|
| Comparator company                | 31/03/2016                            | 31/03/2017 | 31/03/2018 | 31/03/2019 | 31/03/2020 |  |
| AGL Energy Limited (ASX:AGL)      | 9,541                                 | 13,399     | 10,933     | 10,136     | 6,645      |  |
| Origin Energy Limited (ASX: ORG)  | 6,858                                 | 9,451      | 11,764     | 9,000      | 4,732      |  |
| Genesis Energy Limited (NZSE:GNE) | 1,421                                 | 1,455      | 1,718      | 2,228      | 1,549      |  |
| SSE plc (LSE:SSE)                 | 21,501                                | 18,720     | 18,128     | 16,011     | 16,693     |  |

Source: Capital IQ

| Comparator company                | Total debt (USD millions) |            |            |            |            |  |  |  |
|-----------------------------------|---------------------------|------------|------------|------------|------------|--|--|--|
|                                   | 31/03/2016                | 31/03/2017 | 31/03/2018 | 31/03/2019 | 31/03/2020 |  |  |  |
| AGL Energy Limited (ASX:AGL)      | 2,279                     | 2,674      | 2,304      | 2,145      | 2,228      |  |  |  |
| Origin Energy Limited (ASX:ORG)   | 6,923                     | 6,820      | 6,684      | 4,796      | 4,851      |  |  |  |
| Genesis Energy Limited (NZSE:GNE) | 644                       | 755        | 873        | 821        | 881        |  |  |  |
| SSE plc (LSE:SSE)                 | 10,087                    | 10,270     | 11,447     | 12,376     | 12,332     |  |  |  |

Source: Capital IQ

| Comparator company                | Gearing    |            |            |            |            |                     |  |  |
|-----------------------------------|------------|------------|------------|------------|------------|---------------------|--|--|
|                                   | 31/03/2016 | 31/03/2017 | 31/03/2018 | 31/03/2019 | 31/03/2020 | ratio <sup>11</sup> |  |  |
| AGL Energy Limited (ASX:AGL)      | 0.19       | 0.17       | 0.17       | 0.17       | 0.25       | 0.19                |  |  |
| Origin Energy Limited (ASX: ORG)  | 0.50       | 0.42       | 0.36       | 0.35       | 0.51       | 0.44                |  |  |
| Genesis Energy Limited (NZSE:GNE) | 0.31       | 0.34       | 0.34       | 0.27       | 0.36       | 0.33                |  |  |
| SSE plc (LSE:SSE)                 | 0.32       | 0.35       | 0.39       | 0.44       | 0.42       | 0.39                |  |  |
| Mean gearing ratio                |            |            |            |            |            |                     |  |  |

<sup>&</sup>lt;sup>11</sup> Please note that the 5-year average gearing ratio is calculated by using the 5-year average debt-to-equity ratio in the gearing formula, and is not the average of individual yearly gearings.

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